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Special Budget Edition

September 13, 2018

Adoption of Transparent and Participatory Budget Strategy for the Oneida Nation



Patricia Kina **Treasurer**

Sakoli Swakweku General Tribal Council,

The Oneida Business Committee has approved a Continuing Budget Resolution #8-16-18-A, to allow time to complete procedures required by the Budget Management and Control law, one of which is to garner greater input from tribal membership prior to developing the Fiscal Year 2019 budget.

However the standard budget increases are usually related to Expenditure Categories such as: Employment, Self-funded Health Insurance, Cost of Goods sold, Gaming Equipment, Sate Compact Fee, Per Capita, Education, Land Acquisition, Capital Improvement Projects, Executive

and Consolidated Health and Contingency Funds.

The good news, at this Lamberies. time in our planning process for the FY2019 budget, is that we are also experiencing increased gross revenues, from our Tribal Enterprises, of \$5,261,849 or 1.7% (compared to FY18). Tribal Enterprises include: Retail. Additional Enterprise Sales, Enterprise Other Income, and Gaming. Gaming is our largest Enterprise providing 72.25% of enterprise revenues, followed by Retail at 23.35% of enterprise revenues.

Another very important point is that Fiscal Year 2017 provided a carry-over of \$17,728,147. Special recognition and appreciation is extended to the Finance Department for their oversight, Gaming for increased revenues and managing expenses, and our Tribal Operations overall for properly managing expenses by collaborating with each other to create efficiencies and improved services.

As we complete the FY2019 budget, further detailed information will be provided by C.F.O. Lawrence Barton's Summary

prepared by Assistant Business Committee ad-C.F.O. Ralinda Ninham-

Transparent and Participatory Budget Strategy

Since 2015, the Oneida Business Committee has been working to provide greater opportunity for the membership to be involved in building our Nation's future by participating in the budget development process, and for Tribal Operations to improve administrative efficiencies throughout their

Operational Equipment, and the Financial Report operations. The Oneida opted Chapter 121 - Budget Management and tion #02-08-17. This began our transitioning into new procedures to help us achieve our goals of transparency and membership participation.

> Mind" was the direc- are, and how tion used to relate our we are going work product throughout to FY2017. We continue them, with that direction, and acknowledgprovide the following update to the last Special lenges. Edition prepared for the FY2017 budget.

willingly offer dedication to our responsibilities, while respecting the roles Control law, via Resolu- of the Oneida Nation Constitution and the General Tribal Council. The above update is a simple indication how overall, strategic planning helps to answer and understand where we In 2017, the "End in are now, what our goals

achieve while ing the chal-

The next initiative

The Oneida Nation has a responsibility and a duty to keep the financial information of the Nation confidential per the GTC action of July 9, 1983, and July 6, 1993. Also, GTC action of April 11, 2016, was "to direct the Treasurer and the Oneida Business Committee to continue improving our budgeting actions and making those processes more open to input from the membership." This Special Edition of the Kalihwisaks introduces you to two main objectives; one (1) is an overview of tribal operations 3-year planning strategy. The second objective is introducing how the O.B.C. is enhancing transparency and participation in budget planning inclusive of tribal membership.

Members are encouraged to treat all the financial information in the same manner as you would the budget packet, the Treasurer's Report, and all other documents directed by the General Tribal Council to be maintained in a confidential manner.

As elected officials, we is to improve strategic planning that is inclusive of OBC, GTC and Tribal Operations. In September, 2018 we will be presenting a proposed resolution that adopts policy change for developing a triennial planning process inclusive

• See 2 **Budget Strategy**

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From page 1/Budget Strategy

of the OBC, GTC and signed to achieve a major Objectives is defined Tribal Operations, in order or overall aim. to build annual supporting budgets.

The Oneida Business Committee is proud to introduce proposed changes from our current line item budget system to a Value-Based budget planning system. These proposed policy changes were endorsed through the current Oneida Business Committee's strategic plan adopted on September 27, 2017, via O.B.C. resolution titled. "Setting the Strategic Plan for the 2017-2020 Term of the Oneida Business Committee. The Strategic Plan for 2017-2020 term of the Oneida Business Committee is built on the foundation of the following:

- Trust
- Value Based Budgeting
- Sovereignty Protection
- Change Management
- Communication

Set Policy:

Transparent and Participatory Budget Strategy

The purpose is to develop a system for planning the Tribal budgets to align to the Nation's priorities, is transparent, and is a collaborative effort of the Oneida Business Committee, Tribal Operations, and the General Membership. This policy is accomplished through the Oneida Nation's Chapter 121 – Budget Management and Control Law "Twahwistatye?nítha?" (We have a certain amount of money).

Strategy is defined as a plan of action or policy de-

The strategy is to change sought; a goal from a line item budget • Fiscal Transparency: system to a "value-based" budget methodology. We will accomplish this strategy by successful completion of the following:

- Implement Triennial (3-year) Strategic Plans that focus our initiatives. A triennial Strategic Plan (T.S.P.) process was created and introduced to Tribal Operations in June. 2018. The purpose of the T.S.P. is to display tribal operations data, goals, measurements, and benchmarks which represent the purpose and outcomes of each fund unit
- Using data collected from the membership (surveys, meetings, special events) to help set priorities for budget development
- Refine the January Annual meeting to focus G.T.C., O.B.C., and the Nation
- Refine the July Semi-An- and reporting nual meeting to focus on operational status updates: (how are we doing compared to our plans and budget)
- Create a calendar of budget events to include the Tribal General Election; thereby promoting each newly elected O.B.C. to assess the Quality of Life Survey results, and again, obtain input from the membership to set their strategies, goals and objectives for the next three years

as a thing aimed at or

- The people of the Nation helping the Government prioritize service or service groups, and community development to build a sustainable future for our Nation
- Close the budget gap
- Improve reporting systems, benchmarks and outcomes. Reporting results of data gathered from the membership and how it is used in the budget development
- Improve annual and semi-annual reports to better reflect annual fiscal conditions and semi-annual benchmarking to budget

Goals is defined as the object of a person's ambition or effort, an aim or desired result

Build trust between on the financial status of Tribal operations through participation, cooperation

> The Oneida Business Committee brings forth these strategies and needed policy changes which will positively impact our budgeting processes. It will be through your input, and a common budget calendar of events, that the annual budget gap is addressed. As we all work together to have a fiscally healthy Nation, we also work together to have a Nation of strong families built on Tsi⁹NiyukwalihoTλ and a strong economy.

Resolution 11-12-14-B

Re-Affirmation of Core Values

Vision Statement

The vision statement is the "where we are going and who we are becoming. The Oneida vision is the ideal picture in the minds of our people, about what our Nation should look like.

The Oneida vision is clear and helps empower purpose. The desired end result is a Nation of strong families built on Tsi 'Niyukwaliho T\'a and a strong economy; and so provides the motivation to work toward that goal.

A clear vision gives meaning to your mission. It gives you something to aim for, and helps you to see that target clearly as you strive to reach it. A vision is the ideal. It's the goal. It's the dream.

Mission Statement

A mission statement is the how. The Oneida Mission is the methods and strategies to build and re-build our Nation. Our Mission is, "To strengthen and protect our people, reclaim our land and enhance the environment by exercising our sovereignty."

Mission impels you how to accomplish your purpose; our mission is what continually steers you in fulfilling your purpose. It's the quickest and most efficient path, inclusive of your purpose, to our vision. Mission is doing what matters while eliminating distractions; it perpetuates strategy which ultimately delivers results and impact.

Core Values

Through our culture – our character in action – and inspiring Yakyukwehu wé, with these values, to guide how we interact and communicate with each other; Oneida citizens, community members, and employees are part of the Nation working for the greater good.

NOW THEREFORE BE IT FINALLY RESOLVED, these core values are hereby re-affirmed by the Oneida Business Committee, The Good Mind as expressed by OnAyote?a·ka, Kahletsyalúsla, which is the heartfelt encouragement of the best in each of us, and, Kanolukhwásla, which is the compassion, caring, identity, and joy of being, and, Ka⁹nikuhli·yó, which is the openness of the good spirit and mind, and, Ka⁹tshatst\u00e1sla, which is the strength of belief and vision as a people, and, Kalihwi yó, which is the use of the good words about ourselves, our nation and our future, and, TwahwahtsilayA, which is all of us are family, and, Yukwatsistaya, which is our fire, our spirit within each of us.

> (Motion by Melinda J. Danforth to adopt resolution 11-12-14-B Re-Affirmation of Core Values, seconded by Trish King. Motion carried unanimously: O.B.C. Minutes, November 12, 2014)

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A good mind, a good heart, and a strong fire | Budget Management and Control Law



Current Oneida Business Committee Elected Officers.

Executive Summary

In August Oneida **Business** the Committee (OBC) participated in facilitated strategic planning sessions where we identified broad strategies, outcomes for the next 3 • Sovereignty Protection vears. This process included • Change Management an environmental scan, • Communication focused conversations, practical visioning, and identifying challenges. As elected officials, we willingly offer dedication to our responsibilities, while respecting the roles of the Oneida Nation Constitution and the General Tribal Council.

Overall, strategic planning helps to answer understand where we are now, what our

goals are, and how we are • Advancing going to achieve them, 2017, while acknowledging the challenges.

> The 2017-2020 • Improving strategic plan is built on the foundation of:

- Trust
- and Value-Based Budgeting

support future decision making and be the guide on collectively with the to building and supporting Direct Reports, support our operations.

broad goals:

- Onλyote?a·ká· principles
- Exercising Sovereignty
- Organizational Changes
- Promoting Community Relations
- Inspiring Yukwatsistaya
- Encouraging

Tsi?niyukwalihoT^

Inside each goal, are The foundation will strategies and outcomesthat the OBC will work staff, and assistants to Our plan includes the meet the goals with a following six unique good mind, a good heart, and a strong fire.







Shekoli

The Budget Management and Control Law, strategic budget planning adopted by the Oneida process as it requires lead-Business Committee in ership to plan into the fu-February of 2017, set up ture with consideration a standardized process of the community's feedfor putting the Nation's back. Done and impleannual proposed budget mented correctly, this is together. The process includes gathering feedback establish a process for all from the community and future Business Commitalso presenting the budget, based on that feedback, to years, truly following the the General Tribal Coun- seventh generation philoscil. The process required by this law also includes the preparation of triennial serve the Oneida citizens. strategic budget plans us- I want to know what you ing value based budgeting. In the simplest terms, this Nation. I am respectfully means the Nation must requesting you participate plan spending, at least in the Treasurer's commu-

ensure money is spent on Oneida's highest priorities.

I support the triennial a game-changer and will tees to plan far beyond our ophy.

As a leader elected to see as the priorities of the three years in advance, and nity input meetings and if



Tehassi Tasi Hill Chairman

you are unable to attend. forward comments to the Treasurer's Office to ensure your ideas are heard.

Yawákó. Be well and treat one another well. $Sa?nikuhlatsa\cdot niht$ (You have a strong mind)

our priorities, but yet no geting long term; in order



Daniel Guzman King Councilman

Value – based budgeting is the process in which we can redefine what and how we do, what we do in our nation. It establishes our priorities and designates the funds necessary to accomplish the goals and initiatives derived from those say "such and such" are now. That also means bud-

Value Based Budgeting

or limited funding dollars are allocated towards those priorities; then plans developed around those priorities sit dormant and are not 3 year budget cycle. We accomplished. It is changing the way we do things by putting monies and action behind what we say is important as a nation. It is also changing how we think about our initiatives and our process to accomplish them. It helps us to question what, how, and WHY we are doing what we are doing. Because what we are doing must align with our priorities. It also helps with planning. We as a nation must be looking and planning long term and priorities. Many times we not just for the here and

to accomplish those long term objectives. We are now taking the first step in short term planning with a then need to bump up to mid-term budget planning (10-30 yrs.). We then need to set budget dollars aside now for long term planning (50+vrs.) in order to create and leave something for the next generation. We can not only focus on our current immediate needs and wants. We must make sustainable decisions on behalf of the next generation.

"When you sit and you counsel for the welfare of the people, think not of yourself, nor of your family, nor even your generation."

- Peacemaker

Protection and Preservation of Oneida Culture and Language

000000 ONEIDA

Ensure the survival of Oneida Language which is tied directly to our identity and sovereignty

64% of Oneidas living in Brown & Outagamie Counties are aware of Tsi? niyukwaliho th (Oneida ways), up from 48% in 2010.

73% of Oneidas in Brown & Outagamie Counties feel very connected to the culture of Oneida.

81% are satised with the Oneida Nation Museum, down from 87% in 2010.

Grant projects in place to strengthen **Oneida Language programming**

Oneida Language Department

initiatives The Oneida Language Project (OLRP) will Department and Head Department offers the strengthen following services to language programming and help grow and maintain in the tribal schools will provide access to Oneida language: assist by implementing the language tribal implementing Oneida Tsi Language and Culture, curriculum in the Oneida will also advance Oneida collaborate with area Nation School System. Nation core principles schools for language/ The project will address by taking conduct daily language increase the number with an Oneida language classes available for of members, competent community children; of Oneida families, translation outreach Onáyote'aka conduct language classes to all nitwawinotic curriculum; tribal members utilizing and, First technology; awareness presentations; N a t i v e assistance with Oneida Language assist/conduct naming; ceremonies and assisting leadership with strategic language planning for the future. We

also administer 2

grant projects:

Administration

for Native Americans, Immersion Language conversationally immersion services; and train them to teach Tsi language Development Institute with

Language Preservation this designated program and Maintenance Oneida would coincide with Restoration the Oneida Language Oneida Start learning objectives departments accredited On Ayote'aka to a broader amount of nitwawinoti students. This project programming, the immediate need to education to the next level speakers classroom housed within language the Oneida Head Start program. It will open the door to future immersion programming within the Nation's Oneida community, along complimenting the current ANA grant program that works with students K-12. This program will undoubtedly be a springboard to future opportunities and language programming efforts within community.



Kirby Metoxen
Councilman
Shekoli GTC.

The Business Committee adopted a resolution for implementing Chapter 121 – Budget Management and Control law. The law directs responsibilities of for the Nation would

Identifying long-term goals

oversight and standard processes for putting the annual proposed budget together. This act requires the Oneida Business Committee and the Nation's fund units to prepare triennial (3-year) strategic budget plans. The G.T.C.'s voice will help the O.B.C. to rank a priority list as stated within Chapter 121. The O.B.C. is asking G.T.C. members, at the September 24, 2018, G.T.C

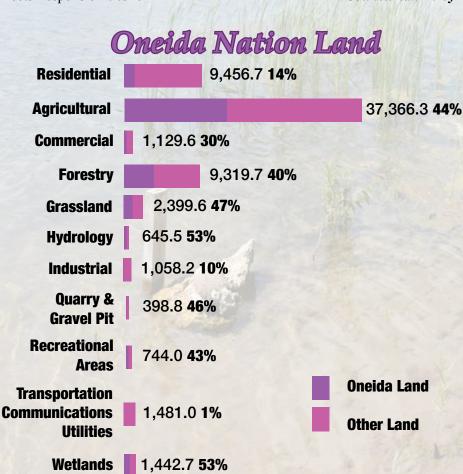
give us ability to identify long-term trends and capability to realize longterm financial goals.

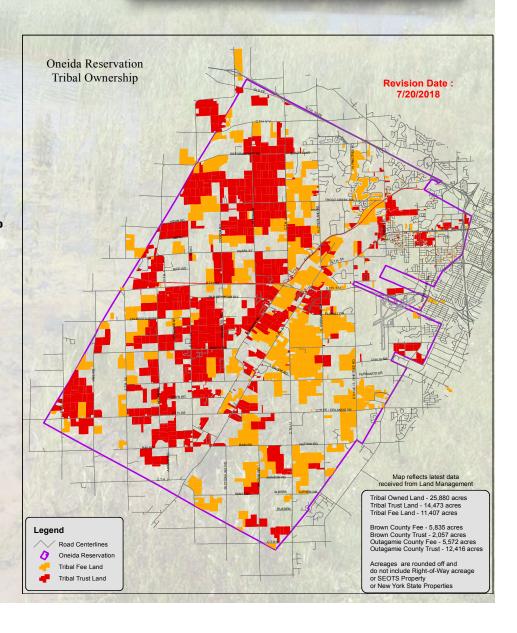
One of the program / service categories to be ranked is the Protection and Preservation of Natural Resources. A collaborative description of this program / service category is: Strengthen and protect our people, reclaim our land, and enhance the environment by exercising our sovereignty.

Yawáko, Councilman Kirby

Protection and Preservation of Natural Resources

Strengthen and protect our people, reclaim our land, and enhance the environment by exercising our sovereignty





Membership Administration

To maintain the official roll of the Oneida Nation

17,171 enrolled Oneida Members

5,290Out of State or Unknown

2,253 Rest of Wisconsin

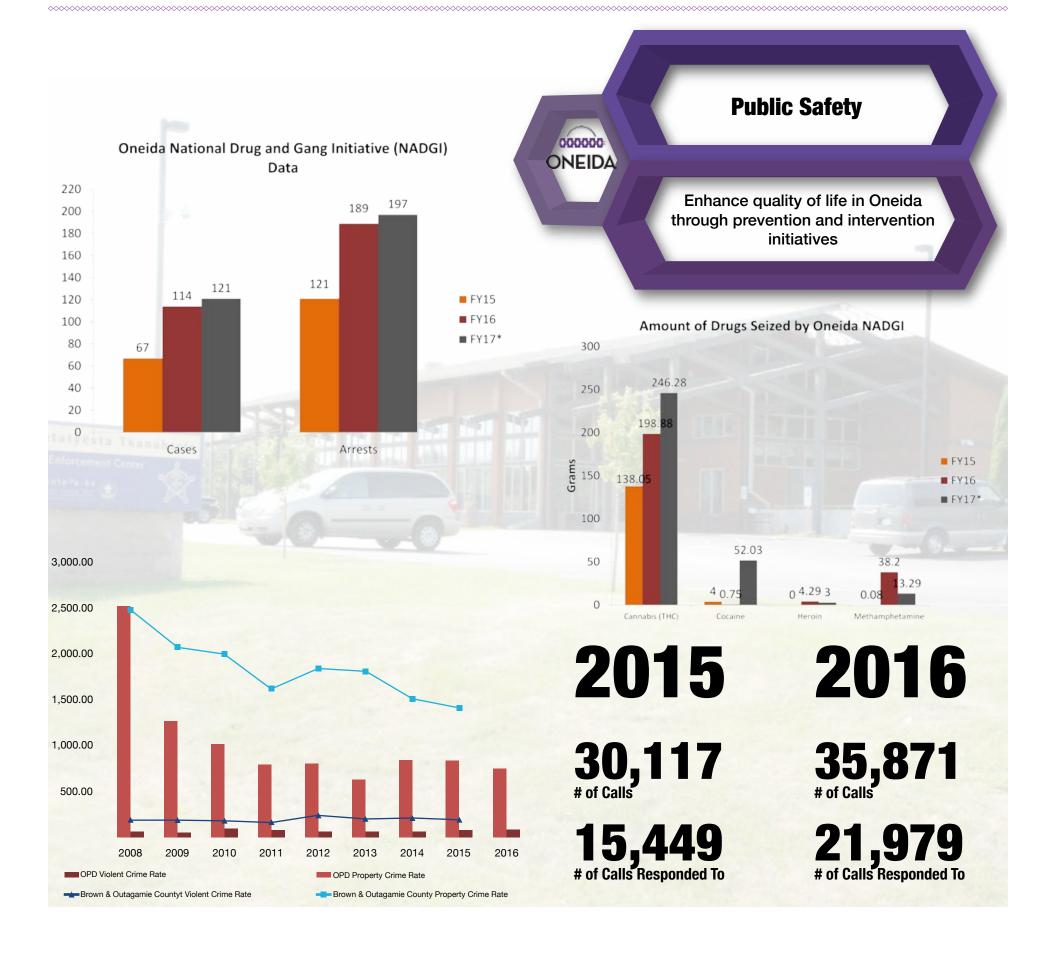
2,118 Milwaukee Area

3,050 Off Reservation in Brown & Outagamie Counties

4,460 On Reservation

18,000 16,000 14,000 12,000 10,000 8,000 6,000 4,000 2,000

3.9% Enrollment Increase from 2000 to 2015 **2,810** Population Increase within Oneida Reservation from 2000 to 2015 1970 2005 1975 1980 1985 2000 2010 2015 Data Source: Oneida Enrollment Records 6/2/2017



Human Services

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ONEIDA

Human Services

Provides life-long opportunities to strengthen education, well-being, and Tsi?niyukwalihoTA

GTC Input on Prioritization

Committee is requesting oritize how we will meet GTC support of a resolu- the goals and objectives tion regarding a new par- of each area and still make ticipatory budget strategy sure other departments and one of its components can still function to their is Value Based Budgeting.

We are requesting greater input from you, the tribprioritizing funding for areas of our Nation to better serve the needs of the Nation.

The Oneida Business need to decide how to prifullest intent.

How we prioritize the al members, on the budget most needed and still proas well as guidance in vide funding to meet all the needs of our members is where you have the greatest input. We must focus on not only the fi- our operations throughout Some of the areas, al- nancial strengths of the though not all-inclusive. Nation, but also the fiscal where we should provide health. We cannot exgreater funding is Elder pend exorbitant amounts Services, Child Support, of money in one area and Family Services, Food still expect the rest of the Distribution, Head Start/ nation to provide services Early Head Start as well to our members if that provide the needed benas Tourism and our annual money is not available. A efits to all who may need Pow Wow. In looking at quick infusion on a per- the services of each and these and other areas, we sonal level will not sustain every entity of the Nation.



David Jordan Councilman

the remainder of year.

We ask that you come prepared to provide your input to our strategy as a whole and make sure the Nation and all of its components can survive and





Oneida Economic Impact Study completed by St. Norbert for Business and Economic Development

Human Services are designed to help families in need of support, to discover empowerment, culture, selfsufficiency and enjoy the Nation's amenities.

Overview

Two (2) Divisions, one (1) Board and one (1) Committee, and 21 fund units:

Governmental Services

- **Division**
- ► Child Support
- ◆ Economic Support
- ► Elder Services
- Food Distribution
- ► Head Start / Early Head Start
- Social Services Administration
- ► Parks and Rec Administration
- SEOTS
- ► Family Fitness
- Adventure & Experiential
- ► Recreation
- Parks
- ► Job Training & Vocational Rehab.
- Oneida Public Transit

Internal Services Division

- ► Big Bear Media Tourism
- ► Veteran Services
- ► Aquaponics
- ► Emergency Food Pantry

Boards, Committees & Commissions

- ◆ Oneida Nation Commission On Aging
- ◆ Powwow Committee

Human Services

Provides life-long opportunities to strengthen education, well-being, and Tsi?niyukwalihoTA

Transportation

60% rate the availability of trails and bike paths in their neighborhoods as good or excellent, up from 45% in 2010. 58% rate the condition of sidewalks in their neighborhoods as good or excellent.

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ONEIDA



61% rate the condition of roads in their neighborhoods as good or excellent.

67% rate the condition of trails and bike paths in their neighborhoods as good or excellent, up from 53% in 2010.

Human Services

Disability

10.8%



Enrolled Oneida Disability Rate 17%



70% rate the quality of social services available from the Oneida Tribe as

-00

76% are satisfied with Oneida Elderly Services.



84% are satisfied with Oneida Veteran's Services

78% think
Oneida is fair in
the amount of
services and
benefits offered
to members.

9%



Enrolled Oneida Veterans 11%

Data Sources: 2015 U.S. Canaus Bureau American Community Survey, 2016 Onesda Guality of Life Survey

Parks & Recreation



- 76% are satisfied with the amount of park space on the Oneida Reservation, up from 67% in 2010.
- 65% rate the condition of parks in their neighborhood as good or excellent.
- 66% rate the quality of recreational opportunities in their area as good or excellent, up from 58% in 2010.
- **79**% are satisfied with Oneida recreation and leisure facilities.
- 51% rate cultural events like art, theater, and music in the area as good or excellent.

Health Care

A health system positioned to respond to current and future health challenges while protecting and promoting the holistic health and well-being of our **Oneida Community**

PATIENTS 2012 2013 2014 2015 2016 **Pharmacy** 10,011 9.532 9.317 10,076 9,409 Medical 8,686 8.830 8.526 8.457 8,138 **Dental** 6,824 7,675 6,567 5,871 6,548 4,321 4.214 **Optical** 4.503 4.155 4.122 OBH 2,094 2,019 2,243 2,163 2,227

Oneida Nation Health Data Sources: FY16 OCHC Medical Records, 2017 Oneida Community Health Study

-- Medical Patients -- OBH Patients --- Pharmacy Patients - Dental Patients Optical Patients

ECONOMIC IMPACT OF THE ONEIDA NATION IN BROWN AND OUTAGAMIE COUNTIES



ONEIDA HEALTHCARE SECTOR CONSISTS OF: ONEIDA COMMUNITY HEALTH CENTER, THE ANNA JOHN RESIDENT-CENTERED CARE COMMUNITY, ONEIDA BEHAVIORAL HEALTH SERVICES AND THE EMPLOYEE HEALTH SERVICES OF THE ONEIDA NATION
SERVICES INCLUDE: BEHAVIOR, DENTAL, FITNESS, MEDICAL CLINIC, NURSING HOME, OPTICAL, PHARMACY, WELLNESS FUNDS AND PROGRAMS

CREATED BY ONEIDA HEALTHCARE SECTOR. 344 ARE **DIRECT POSITIONS**

ONEIDA HAS DIRECT OUTPUT OF \$47.7M IN HEALTHCARE WITH **REGIONAL IMPACT OF**

ONEIDA COMPREHENSIVE HEALTH SERVICES encounters or service units provided

13.000-14.000



TOP 10 HEALTHCARE SYSTEMS RECEIVING MEDICAL CLAIMS PAYOUTS FOR SERVICES RENDERED

EMPLOYEE MEDICAL CLAIMS

CLAIMS PAID

FROM ONEIDA

17%

HEALTH SYSTEMS

CLAIMS PAID FROM

HEALTHCARE SYSTEMS

OTHER REGIONAL

83%

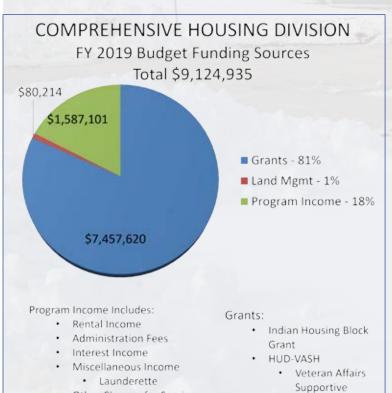
Kev

Direct Impact The actual amount of jobs & spending by the Oneida Nation Indirect Impact Increase in jobs & spending at other businesses due to Oneida's direct spending Induced/Output Total Wages from direct & indirect jobs spent in the local area Oneida Economic Impact Study completed by St. Norbert for Business and Economic Development



Comprehensive Housing Division	Housing Units	Average Rent			
Income Based Program Rental/Rent to Own		\$50-\$650/\$100-\$1,800			
Single Adult/Adult Couple	18				
Small Family (Up to 4 member household)	134				
Large Family (5 member household or larger)	121				
Elder/Disabled	55				
General Rental Program					
Apartments	26	\$350-\$525			
Duplexes	29	\$425-\$676			
Houses	13	\$400-\$757			
Elder Rental	Program				
Apartments	29	\$370			
Residential Leases					
Home Building Opportunity Leases	36				
Homeownership Independent Purchase Leases	40				
Residential Sale Leases	366				
Residential Leases	278	79			

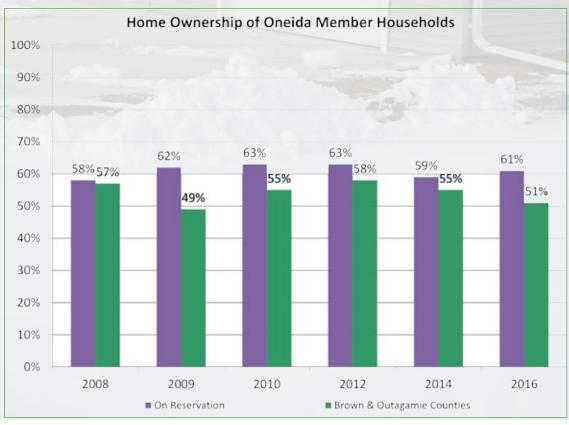




Housing

Other Charges for Services

Work Order ChargesUtility Charges



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ONEIDA

Education and Literacy

Building a Strong Nation by providing and promoting quality education and training opportunities for all tribal members

Focus on Education

ning we are building a Participatory Budget Stratstrong nation by provid- egy for the Oneida Nation ing and promoting quality which will work hand in education and training op- hand with the Quality of portunities for tribal mem- Life Survey to garner input bers. Our school systems, directly from Tribal memchild care, arts programs bers. By adopting this resand Higher Education, are olution we will expand that just some key examples outreach to the members of of priorities our Nation General Tribal Council in has established. It is up to developing priorities that

Through strategic plan- pass the Transparent and General Tribal Council to the budget can align to.



Brandon Stevens Vice-Chairman

38.6%

311 youth

ONEIDA NATION

EDUCATION PROGRAM'S

YOUTH POPULATION

677 youth

Core Learning Values of our Nation

Following are the members of the Education and Literacy priority area:

- Art's & Community Education Center
- BIA-Early Intervention
- Child Care
- Youth Enrichment Services (YES)
- ◆ Oneida Community Library
- Higher Education
- Education & Training Administration
- ◆ Oneida Nation School System

Our collective responsibility, to prepare our citizens to be engaged in life-long learning efforts that reflect the Core Learning Values of our Nation:

- Kahletsyalusla—The heartfelt encouragement of the best in each of us
- Kanolukhwasla–Compassion, caring, identity and joy of being
- Ka? nikuhli yo- The openness of the good spirit and mind
- Ka?tshatst\'asla- The strength of belief and vision as a People
- Kalihwi yo– The use of good words about ourselves, our Nation and our future
- · Yukwahwatsile- Our family and our Nation
- Yukwatsistay A Our fire, our spirit within each one of us

The Education and Literacy group have identified 3 major pathways that reflect our on-going educational programing development:

- "Learning to Be" is our strategy to continue to enhance and sustain the Oneida language and culture through learning practices that insure we contribute toward a lifelong pathway of being Oneida.
- "Learning to Learn" is our strategy of engagement for students, parents and teachers insuring that we embrace the challenge of encouraging achievement, experience and growth in STUDENTS realizing their talents and attaining their personal goals!
- "Learning To Do" is the pathway which represents facilitating post-secondary professional development plans for the individual citizens of our Nation. Assisting the Individual to pursue professional develop programing that contributes toward an improved quality of life benefiting themselves, their family and our Nation.



FOCUS ON

ONEIDA EDUCATION SECTOR CONSISTS OF

REGIONAL JOBS CREATED BY ONFIDA EDUCATIONAL SECTOR. 268 ARE DIRECT POSITIONS



ONEIDA HAS DIRECT OUTPUT OF ALMOST \$22M IN EDUCATION WITH



61.4% OF ONEIDA YOUTH IN BROWN AND OUTAGAMIE COUNTIES ARE DIRECTLY ENROLLED IN ONE OF ONEIDA'S.

AVERAGE AMOUNT PROVIDED BY ONEIDA NATION FOR HIGHER EDUCATION SCHOLARSHIP ASSISTANCE TO AN AVERAGE OF 885 STUDENTS FROM 2015-2017 FROM A POOL OF ROUGHLY \$10.5 MILLION PER YEAR

55% OF HIGHER EDUCATION FUNDS STAY IN WISCONSIN FOR PUBLIC AND PRIVATE SCHOOLS

\$6 Million

Direct Impact The actual amount of jobs & spending by the Oneida Nation Indirect Impact
Increase in jobs & spending at other businesses due to Oneida's direct spending Induced/Output Total Wages from direct & indirect jobs spent in the local area

Oneida Economic Impact Study completed by St. Norbert for Business and Economic Development

First day of school in 2017



Education and Literacy

Building a Strong Nation by providing and promoting quality education and training opportunities for all tribal members

Developing Programming within the framework

A visit from Nature's Niche to both the Oneida Community Library and the Green Earth Branch Library launched the 2018 Summer Library Program. This educational, family oriented program fostered our programming STEM as well as increasing awareness for local and rainforest animals and the status of them, endangered or not, as well as how we can increase our efforts of water conservation and proper land and resource usage.

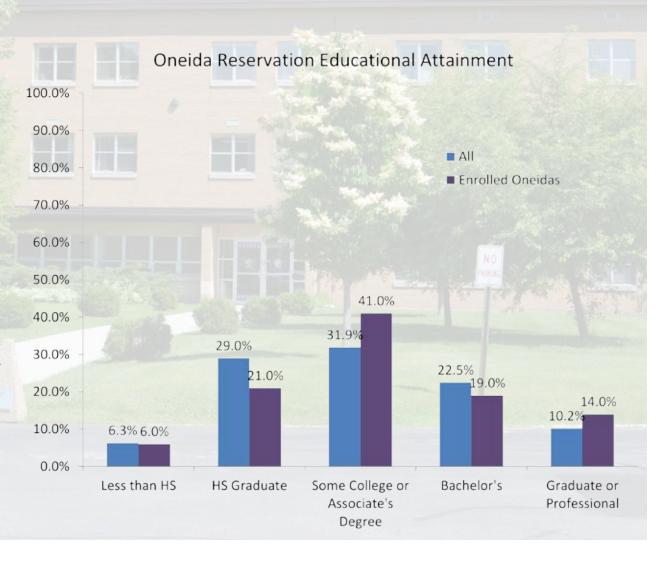
Developing programming within the framework of the three pathways leads to a collective educational mission, preparing our young people to become proficient and competent in making healthy and safe choices for their life-long learning journey.

The Oneida Nation

education and literacy group is dedicated to recognizing the individual self-worth, dignity and mutual respect among all people, young and old. This dedication provides the encouragement for each student to feel accepted and valued.

The continued revitalization of the Oneida Language and Culture extends essential support to prepare our students utilize to Oneida ideals and materials most meaningful to leadership assume roles and positions of responsibility for the Oneida Nation. Our Nation is only as good as its members! The continued development of education and literacy strategies is the process of enriching our human assets and keeping our Nation fire bright!





Building and Property Maintenance

Planning, designing, building, maintaining, and operating the Oneida Nation's public infrastructure while respecting the environment, and the ability of the Nation to assert sovereignty, and preserving our resources for future generations

ONEIDA

- Automotive & Fleet Management
- Custodial

WATER CUSTOMERS TOTAL:

657

606

17

34

• Facilities Management
Protection and Preservation

Protection and Preservation of Natural Resources

Grounds Keeping

SEWER CUSTOMERS TOTAL:

584

533

18

33

Utilities

Wells, Septic & Plumbing

REFUSE/RECYCLING:

1009

71% rate drinking quality in their homes as good or excellent.

Total DPW Employees = 166
Oneida DPW Employees = 133
80%

20%

Oneida Employees

Non Oneida Employees

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ONEIDA



Ernest Stevens III Councilman

At the beginning of this term the Oneida Business Committee agreed on six broad goals for an Oneida Business Committee 2017-2020 Triennial Strategic Plan. One of those goals, Encouraging Tsi⁹niyukwalihoT\(\lambda\) (We have everything here to strive towards maximum sustain us), is directly in line with supporting eco- improving efficiencies,

Going above and beyond industry standards

opment.

enterprises have pre-FY19. Reinvestment in employees and customers has been an ongoing strategy and we believe that has and will continue to have a positive ripple effect throughout the organization effecting profitability and customer satisfaction. The presentation will also showcase how our revenue generators will continue to profitability through

nomic growth and devel- keeping up on and potentially leading the market For the upcoming bud-trends, and going above get year, our economic and beyond industry standards. These are a pared a presentation for few of the strategies that the G.T.C. on their pri- will increase profits, suporities and strategies for port economic growth, and perpetuate sustainability for the Nation.

> Yawáko. Councilman Ernie

Economic Enterprises

To be a revenue source supporting Oneida Nation programs and services while providing employment opportunities for tribal citizens

Retail Division

Market Analysis

- Capacity of Convenience Stores within Reservation **Boundaries**
- Location Analysis
- Evaluate Oneida One Stop E&EE

Improve Employee Engagement

- Communication with Employees
- Training and Education
- Employee Recognition

ECONOMIC IMPACT OF THE ONEIDA NATION

- Employee Safety
- Employee Satisfaction Survey

System Evaluation and **Improvement**

- Development of SOP/WS
- Employee & Customer Safety
- Work Level Analysis
- Inventory Management System
- Customer Service Evaluation

Like a stone into water our impact rimples

ECONOMIC IMPACT OF THE ONEIDA NATION IN BROWN AND OUTAGAMIE COUNTIES



OVERALL IMPACT

TOTAL DIRECT, INDIRECT AND INDUCED EFFECTS ASSOCIATED WITH ONEIDA NATION ECONOMIC ACTIVITY

SINCE ONEIDA'S LAST ECONOMIC IMPACT STUDY IN \$300 M 2006 THERE HAS BEEN AN INCREASE IN OUTPUT OF

DIRECT IMPACT OF THE ONEIDA NATION



REVENUE GENERATED BY ONEIDA NATION FOR FEDERAL, STATE AND LOCAL LEVEL GOVERNMENT

THE ONEIDA NATION IS PURSUING ITS SEVENTH GENERATION VISI<mark>ON</mark> OF EMPHASIZING GROWTH AND DEVELOPMENT OF THEIR PEOPLE THROUGH STRONG COMMUNITY AND STEWARDSHIP OF THE ENVIRONMENT; THE SURROUNDING BROWN AND OUTAGAMIE COUNTY REGION IS EXPERIENCING POSITIVE EXTERNALITIES OF THESE EFFORTS THROUGH ECONOMIC GROWTH AND DEVELOPMENT IN BROWN AND OUTAGAMIE COUNTIES **FOCUS ON**



GAMING, RETAIL, HOTELS, CONSTRUCTION, FINANCIAL SERVICES, RECREATION AND AGRICULTURE

THESE ENTERPRISES



The actual amount of jobs & spending by the Oneida Nation Increase in jobs & spending at other businesses due to Oneida's direct spending

Induced/Output Total Wages from direct & indirect jobs spent in the local area





TOTAL ONEIDA NATION IMPACT ON BROWN & OUTAGAMIF COUNTIES



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ONEIDA

Government Administration

Working to enhance standard good governance principles.

Government administration incorporates "Good Governance Principles" so that we may always look to the greater good of our Nation. We are comprised of approximately 32 departments, 17 Boards, Committees, and Commissions, whose members are appointed, or elected, and a Judiciary system whose members are also elected. Government administration strive to fulfill our constitutional responsibility to conserve and develop our common resources and promote the welfare of ourselves and our descendants by clearing the path for Tribal operations so that there will be a Nation of Strong Families built on Tsi⁹Niyukwaliho Than and a strong economy

The purpose of Tribal Boards, Committees, and Commissions is to help administer our Tribal

sovereignty by ensuring execution, compliance, and community outreach of our Tribal Constitution, Laws, and Policies.

Oneida Business Committee

Legislative Operating Committee
Finance Committee
Audit Committee
Quality of Life Committee
Community Development
Planning Committee
Head Start Policy Council

Elected Boards, Committees, and Commissions

Oneida Nation Commission on Aging Oneida Election Board Oneida Gaming Commission Oneida Land Claims Commission Oneida Land Commission Oneida Nation School Board Oneida Trust Enrollment Committee

Appointed Boards, Committees, and Commissions

Anna John Resident Centered
Care Community Board
Oneida Community Library Board
Environmental Resource Board
Oneida Nation Arts Board
Oneida Nation Veterans
Affairs Committee
Oneida Police Commission
Oneida Pow-Wow Committee
Pardon and Forgiveness
Screening Committee
Personnel Selection Committee
Southeastern Oneida Tribal Services
Advisory Board

Judiciary Judicial

Judicial Family Court

Historical Aggregate Allocations (10 Years) / History



Oneida Reservation **Economics**

Household Median Income \$64,170



Household Median Income \$45,162



67% believe that this time next year they will be financially better off than now, up from 63% in 2010.



73% are satisfied with their family income, up from 65% in 2010.

61% rate the health of the economy as good or excellent, up from 41% in 2010.

7.3%

Enrolled
Oneida Family

Poverty Rate

Data Sources: 2015 U.S. Census Bureau American Community Survey, 2016 Cheida Quality of Life Survey.

84% think it is important to attend GTC meetings.

50% believe the Oneida government is open and honest.



56% believe they can have an impact on decisions made by community leaders in Oneida.



73% think they receive enough information to make good decisions at GTC meetings.

92%

think it is important to vote in Oneida Elections.



53% trust Oneida community leaders to do what is best for Oneida.

Mentimeter GTC Interactive Survey

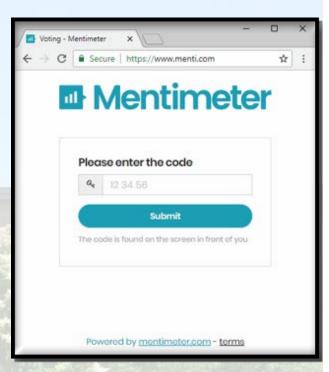
The website, www.menti. com, is an online interactive tool. This tool provides real-time voting to engage the General Tribal Council to provide input. The first input question will be a dry run as a testing process for the G.T.C. to understand which website to link to and how to use the tool. This is in preparation for the G.T.C. to utilize the tool after the 13 Program / Service Category Presentations.

We will be requesting GTC Members to assist those who do not have technological devices to participate in the online survey.

following www.menti. The code to login into the website will be provided at the September 24, 2018, Special G.T.C. meeting.

Agenda Item:

Mentimeter GTC Interactive Survey
Website: www.menti.com



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Organization for Economic Co-operation and **Development**

An intergovernmental economic organization with 35 member countries, founded in 1961 to stimulate economic progress and world trade. http://www.oecd.org/ governance/budgeting/ Best%20Practices%20Budget%20Transparency%20 -%20complete%20with%20 cover%20page.pdf

Global Initiative for Fiscal Transparency

Global network that facilitates dialogue between governments, civil society organizations, international financial institutions and other stakeholders to find and share solutions to challenges in fiscal transparency and participation. http://www.fiscaltransparency. net/

Oneida Nation

Our Nation is originally from upstate New York. After the Revolutionary War, we lost nearly 5 million acres of our original homelands to the birth of the United States and the state of New York. Our people began to relocate to the Michigan Territory. In 1838, the Treaty with the Oneida established the 65,400-acre Oneida Indian Reservation along Duck Creek. For nearly 200 years, we have lived here, a place we now call home.

https://oneida-nsn.gov/government/register/laws/

Reporting Mechanisms

Budget Reports should include: the budget, pre-budget reports, monthly reports, midyear reports, year- end reports, pre-election reports, and long-term reports

Governments should publish clear and measurable objectives for aggregate fiscal policy. regularly report progress against them, and explain deviations from plans.

Governments should communicate the objectives they are pursuing and the outputs they are producing with the resources entrusted to them, and endeavor to assess and disclose the anticipated and actual social, economic and environmental outcomes.

Currently, there are two (2) government publications which provide reports to membership about the 1,200+ programs and services the Nation provides. The intent of the Annual and Semi-annual reports are to provide tribal members with information about the Nation's achievements and how these achievements relate to the dollars spent in each area.

The General Tribal Council is provided an annual proposed budget for adoption. The mail out includes the Oneida Nation Treasurer's Budget Executive Summary, Narratives from the Nation's Chief Financial Officer with a budget overview of revenue and sales, G.T.C. Directives/ Mandates, Debt, Wages and Benefits, Land Acquisition budget, and Capital Improvement Projects (C.I.P.) specifically listed with proposed funding allocations. The mail out also includes a current proposed Sources of Funding with a two-year projected Sources of Funding and a current proposed Allocations for Tribal Operations with a two-year projected Allocations for Tribal Operations.

Disclosures

Economic assumptions, liabilities Financial and financial assets, Non-financial assets, **Employee** pension obligations, and Contingent liabilities.

The public should be presented with high quality financial and non-financial information on past, present, and forecast fiscal activities, performance, fiscal risks, and public assets and liabilities.

The Nation's C.F.O. provides a written summary of the global economic conditions which directly impact the Oneida Nation. Monthly reports of the Nation's current fiscal condition includes an Executive Summary, Tribal Contribution Budget (with budget sheet), Divisional Revenue and Expense (detail), Balance Sheet & Cash Flow Summary,

Integrity, Control and Accountability

Accounting Policies

All financial transactions of the public sector should have their basis in law. Laws, regulations and administrative procedures regulating public financial management should be available to the public, and their implementation should be subject to independent review.

Laws of the Oneida Nation: Chapter 121 - Budget Management and Control: Chapter 131 - Endowments:

See 19, Fiscal Transparency Comparison

Fiscal Transparency Comparison September 13, 2018 • Wá·tlu? Yawá·le 19

From page 18/Fiscal Transparency Comparison

	Organization for Economic Co-operation and Development	Global Initiative for Fiscal Transparency	Oneida Nation
Integrity, Control and Accountability	Systems and responsibility	Roles and responsibilities for raising revenues, incurring liabilities, consuming resources, investing, and managing public resources should be clearly assigned in legislation between the three branches of government.	Chapter 121 - Budget Management and Control
	Audit	The Supreme Audit Institution should have statutory independence from the executive, and the mandate, access to information, and appropriate resources to audit and report publicly on the raising and commitment of public funds. It should operate in an independent, accountable and transparent manner	Chapter 108 - Internal Audit Law
	Public and parliamentary scrutiny	The Government sector should be clearly defined and identified for the purposes of reporting, transparency, and accountability, and government financial relationships with the private sector should be disclosed, conducted in an open manner, and follow clear rules and procedures	Government allocations and expenditures are reported to the G.T.C. each January and July; the Treasurer's report includes budget vs. actual, total assets, equity, cash and cash equivalents, Investment allocations, and debt. Private sector financial statements are provided to the General Tribal Council each July. The audited financial statements are for: Oneida Seven Generations Corporation, Native American Bank, Oneida Airport hotel Corporation, Oneida Golf Enterprise, Bay Bancorporation Inc. and Subsidiaries, and Oneida Environmental Services Consulting LLC.
	Systems and responsibility	The authority to raise taxes and incur expenditure on behalf of the public should be vested in the legislature. No government revenue should be raised or expenditure incurred or committed without the approval of the legislature through the budget or other legislation. The legislature should be provided with the authority, resources, and information required to effectively hold the executive to account for the use of public resources	Oneida Constitution - Bylaws - Article I - Section 4. Additionally, the Oneida Nation's budget is provided to the General Tribal Council each year for review and adoption by resolution
	Public and parliamentary scrutiny	Citizens should have the right and they, and all non- state actors, should have effective opportunities to participate directly in public debate and discussion over the design and implementation of fiscal policies. Everyone has the right to seek, receive and impart information on fiscal policies.	The Oneida Nation's budget is provided to the General Tribal Council each year for review and adoption by resolution The Nation's fiscal policy is impacted by Treaties with the U.S. Government, U.S. Fiscal Policy - both Domestic and Foreign, and State and Local Fiscal policy. The General Tribal Council has also directed fiscal policy changes during their review and adoption of the Nation's annual budget

B.M.C.A.-Prioritization-121.5-3.

(a) The Oneida Business Committee shall establish the priority list by placing the following services provided by the Nation in chronological order with the lowest number having the highest priority. The order of the following service groups provided below has no relation to the service groups' anticipated and/or

